



# 2018 FEE SCHEDULE



## Introduction

- Our fees are based only on the cost of the services we provide. They are **not based on your sales**.
- We will provide a free estimate in writing, see [our website](#) to get in touch with us, or see our contact below.
- The estimate consists of three main parts: **Application fee + Inspection cost + Base certification cost.**

## Important Information

- **All inspection costs below are a minimum.** Total amount will be based on the location/complexity of your operation and on the timeliness of your application.
- **The application fee and expedited service fee** must be submitted with your [Organic System Plan \(OSP\)](#).
- Renewal forms and fees are due by March 1st.
- Failure to pay fees shall result in the issuance of a notice of noncompliance for nonpayment of certification fees (section 205.400 (e) of the NOP regulation).

## Discounts

Veteran	\$50 credit
Early Bird Discount (Renewal forms AND fees sent before February 15th)	\$75 credit
Referral	\$75/each credit
New Certification (first year only)	\$100 credit
Transfer from another certification agency	\$150 credit
All fees paid in full with the submission of the OSP	1% credit
ECOCERT Group bundle certification (multiple certification & inspection services)	5% credit
Research & Education Farms (not selling organic product)	Inspection Cost only
Canada NOP certification if combined with COR inspection with ECOCERT Canada	No inspection fee

## Crops/Wild Crops

The annual application fee is	<b>\$375</b>
The annual minimum inspection cost is	<b>\$500</b>
The annual certification fee is based on acreage as follows:	

NOP Base Certification Cost		Transitional Base Certification Cost
Acres	Base Certification	
0 - 20*	\$240	<p>95% of NOP certification cost if your operation is not otherwise NOP certified</p> <p>If your operation is otherwise NOP certified, add a flat fee of \$500</p>
21 - 100	\$330	
101 - 250	\$410	
251 - 500	\$500	
501 - 800	\$550	
801 - 1,250	\$770	
1,251 - 2,500	\$980	
2,501 - 3,500	\$1,300	
3,500 - 5,000	\$1,470	
5,000+	Please contact us	

- \*There will be an additional \$5.00 fee per crop for clients in the 0-20 acres range.  
*Example: 40 different crops on 15 acres, add an additional \$200 to the certification fee described above.*
- An additional \$210 will be charged for operations who:
  - handle or process their own crops for their own use.
  - have a simple process with their own crops and are selling the resulting product off farm.

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## Livestock

The annual application fee is **\$420**  
 (If you have 2 or more different types of livestock a \$100 extra charge will apply)  
 The annual minimum inspection cost (including crop if applicable) is **\$650**  
 The annual certification fee is based on heads as follows:

NOP Base Certification Cost		Transitional Base Certification Cost
Animals	Base Certification Cost per head (minimum \$200)	
Cattle, sheep, hogs...	\$1.10	<b>95% of NOP certification cost if your operation is not otherwise NOP certified</b>  <b>If your operation is otherwise NOP certified, add a flat fee of \$750</b>
<b>Poultry</b>		
<i>Up to 8,000</i>	11cts	
<i>Between 8,001 and 18,000</i>	7cts	
<i>Between 18,001 and 35,000</i>	6cts	
<i>Between 35,001 to 50,000</i>	5cts	
<i>Between 50,001 to 100,000</i>	4cts	
<i>Between 100,001 to 250,000</i>	3cts	
<i>Over 250,001</i>	2cts	

- *\*Example: for 30,000 poultry heads, the certification cost will be [(8000\*\$0.11)+(10000\*\$0.07)+(12000\*\$0.06)] = \$2,300.*
- An additional \$210 will be charged for:
  - Operations which handle or process only their own livestock for their own use or
  - Operations which have a simple process with their own products but are selling the resulting product off farm.

Fees above do not include the fees for Crops or Handling that may occur when applicable.

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**Processor/Handler** (Operations that process crops and/or products purchased from other certified operations)

**Complex Processor:** Operation that processes multi ingredient products. (Ex: chocolate bars, prepared meals, repackaging beauty products ...)

**Simple Processor:** Operation that processes single ingredient products (Ex: repacking fruits, boiling sap...)

**Retailer/Distributor:** Warehouses, operation that buys, sells and/or resells products to other businesses or retailers. Distributors with their own labels and/or brands.

The annual application fee is	<b>\$550</b>
The annual minimum inspection cost for processing is	<b>\$650</b>
- if combined with crop inspection	(-\$450)
- if combined with livestock inspection	(-\$350)
<i>(In case of both crop and livestock, the livestock discount will apply)</i>	

The annual certification fee is based on products as follows:

Number of Products	Base Certification Cost multi-ingredient products		Base Certification Cost simple products		Base Certification Cost for Retailer or Distributor
	100% organic operation	split operation	100% organic operation	split operation	
1 to 5	\$800	\$1,150	\$320	\$580	\$300
6 to 10	\$840	\$1,200	\$350	\$620	
11 to 15	\$1,210	\$1,480	\$410	\$700	
16 to 20	\$1,270	\$1,720	\$500	\$800	\$500
21 to 25	\$1,560	\$2,110	\$590	\$910	
26 to 30	\$1,740	\$2,350	\$680	\$1,020	\$600
31 to 35	\$1,990	\$2,690	\$760	\$1,140	
36 to 40	\$2,200	\$2,960	\$830	\$1,260	
41 to 45	\$2,420	\$3,260	\$910	\$1,400	
More than 45	\$45 per additional product	\$60 per additional product	\$20 per additional product	\$30 per additional product	\$800
More than 75	<b>Please contact us!</b>				

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## Additional Fees

Grower Group/Multi-Site Operations Certification	Please contact us for details
New site	Inspection fee + additional certification cost
Labels	\$20/each
New input	\$15/each
New input (Non-contracted clients)	\$200/each
Transaction Certificate	\$25/each
Mediation costs	\$300 + costs
Export Certificate (Canada, European Union, Japan, ...)	\$50 + shipping costs
Equivalency Verification (Canada, European Union, Japan, ...)	
- for processors/handlers	\$350/each
- for crops/livestock	\$60/each
Major notice of non-compliance (immediate corrective action is necessary)	
- for processors/handlers	\$100/each
- for crops/livestock	\$50/each
Notice of proposed suspension	\$100/each
Reinstatement after Suspension	\$1,000
Late fee: Renewal forms and/or application fees received after March 1st deadline	\$50/month
Expedited Service* (Approximately 8 weeks)	\$1,000

\***Expedited Service** for first year clients or new locations from the date we received your complete OSP, application fee and expedited fee. Please be sure to include details of the urgency (harvest dates and/or anticipated production dates) in your initial request form so we can prioritize best to fit your needs. Please keep in mind this service does not absolutely guarantee certification by a particular date. Factors which are out our control (i.e. required additional information from your operation) play a role. It is important to recognize timeliness and commitment to your schedule for ECOCERT ICO to issue your organic certificate within this timeframe.

## Supplemental Billing or Credit

Additional fees may be charged or a credit may be issued, **once the inspection is complete**, in case of modification (compared to initial billing) of acreage, inspection site(s)/cost(s), livestock, products and/or processing...

## Refund Policy

**Application fee:** Non-refundable.

**Expedited service fee:** 50% will be refunded if cancelled before inspection.

**Inspection fee:** If an inspection is rescheduled by the Client less than a week ahead of schedule, a flat fee of 10% of the total certification cost will be applied, except in cases of force majeure.

**Certification fee:**

Refundable partially on a case-to-case basis depending on the service provided by Ecocert ICO upon termination date.

**Please note that 100% of the inspection and certification fees are due if the contract is terminated after annual inspection.**

### Ecocert ICO

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